Health Network One

Health Network One (HN1) is one of the country's leading specialty network companies. Based in Fort Lauderdale, HN1 offers several specialty networks, including: outpatient therapy (PT/OT/ST), ophthalmology, urology, dermatology, podiatry and gastroenterology. The company operates large networks in Florida, Puerto Rico, Georgia, and New Jersey, and has built robust networks in several other states.

The Value We Bring

Founded in 1999, HN1 is proud to count many health plan leaders as clients in one or more of its markets, including: Aetna, Centene, Anthem, and WellCare. Virtually all of our customer relationships are in government lines, where our core value proposition of guaranteed medical cost savings is applied.

HN1 specializes in utilizing alternative payment models with the case rate model as the most prevalent. Our case rate model allows us to shoulder the financial risk through capitation and guarantee medical cost savings to our Plan clients.

Typically, we are able to deliver 15 - 20% savings on an annual basis. The savings are only part of our mission; we also strive to maintain the highest levels of quality for our health plan customers, comply with agency requirements, and ensure provider satisfaction.

Provider-Centric

We take an inclusive approach to provider engagement. Every provider is assigned a Provider Relations Representative, and every member of our provider-facing team, starting with the VP of Network Operations, is trained in provider contracting and maintenance.

Our industry-leading Provider Portal allows for seamless communication from credentialing to authorizations to electronic submission of encounter data to reimbursements. We directly engage each provider in the community through our Medical Advisory Committees. Our unprecedented MACs meet quarterly, are chaired by a local medical director, and include six voting members who are practicing providers.

HN1 AT-A-GLANCE

4,000,000	10,000	NCQA	95%	FL TPA
COVERED LIVES	PROVIDERS	ACCREDITED IN U.M. & CREDENTIALING	PROVIDER RETENTION	LICENSED

Formula for Success

Our ability to deliver guaranteed medical cost savings while maintaining provider satisfaction is predicated on two principles: systems excellence and industry expertise. Our back-office systems are built and managed in-house, giving us direct access to more than 400,000,000 patient-months of data to aid in decision-making. Furthermore, we are able to quickly and seamlessly customize individual payor relationships while saluting ever-changing state and federal guidelines.

We leverage our advanced systems and processes with decades of industry know-how. For instance, our founding team remains intimately involved in strategy and implementation, while our cohesive senior team boasts an average tenure of seventeen years. The HN1 Utilization Management group is NCQA-accredited and staffed with more than twenty licensed providers, offering a true competitive advantage when authorizing plans of care.

Our end-to-end services include network development, provider relations, credentialing, utilization management and claims reimbursement.

HN1 is committed to the proposition that medical cost containment is not an either-or proposition. By aligning risk and accountability throughout the value chain, and supporting that with advanced systems and time-tested processes, our customers can save on medical and administrative costs, improve medical quality, and enhance provider satisfaction.

Together, Let's Find a Better Way

We are deeply committed to care. Our team is filled with talented medical professionals who understand the art and science of care, as well as the joy of delivering it; never losing sight of the goal we all share: enabling positive medical outcomes.

As the healthcare landscape continues to evolve, we are constantly in search of a better way forward. For us, a better way means delivering unprecedented value to health plans and providers. Visit www.healthnetworkone.com or call 855.825.7818 to learn more.